



Website Design & CRO Course

A 5 Star Rated course from the
Marketing experts

Website Design & CRO Course

This is a one-day training course that will show you how to improve your website and get more of your visitors to convert into leads or sales.

Introduction

Your website may have an attractive design, professional photos, great content and copywriting. But is it performing to it's potential?

On this course, you'll see that most websites, even the ones that look great, are underperforming.

We will also show you how you can improve your website so that it starts converting more visitors into enquiries and sales

Who would benefit from this course?

This course is for people who are new to website design and optimisation: No prior knowledge is required to attend this course.

Private & One to One courses

We offer private group courses and one-to-one courses throughout the UK from £690 and Online From £590. Please email or call us with your preferred venue, number of delegates and any requests.

This course doesn't not cover the use of software to create websites or graphics - it is primarily designed for managers and those who are responsible for a website or digital marketing who want to improve conversion.

Classroom & Virtual Classroom Courses

We offer this course as a classroom based course and as a live, interactive online course.

Our classroom courses are run as private only courses at our offices in Manchester or at your premises anywhere in the UK.

Our online Virtual Classroom courses are available for people anywhere in the world with internet access. You will be to able see the trainer, their screen, be able to chat and ask questions, just like on our regular classroom courses.

No More Than 6 Delegates

5 Star Rated Course

Practice Led Learning

3 Months Online Support

Lunch Provided

Detailed Course Notes

Our interactive practical courses and learner centred approach, combined with small class sizes, provides the very best learning environment

Google

5.0 ★★★★★

Really enjoyed the training day... I can implement everything I have learned on to our websites.

Shannon Irvine
Home For Students

mtraining

Website Design & CRO

Course Outline

This Course will teach you how to improve your website to increase conversions.

Introduction to Web Design

- Some simple rules
- Website evaluation
- Design basics
- Understanding and Communicating your Value Proposition
- Audience Profiling

Site Structure & Navigation

- Wireframing & Eyeflow
- Competitor Analysis

Page Design & Content

- Home Page Optimisation
- Web Page Design Rules
- Category Page Optimisation
- Product / Service Page Optimisation

Audience & Context

- Onsite Search
- Use of Photos & Graphics
- Personalisation
- Trust & Credibility

Conversion Point Optimisation

- Basket to Checkout Pages Optimisation
- Contact / Enquiry Page Optimisation

- Other key page optimisation
- Use of pop ups

Conversion Rate Optimisation

- Conversion Rate Optimisation Testing
- CRO Measurement and statistical significance
- Speed
- Things to test
- User Testing

Other Tools and Useful Information

To book please see next page

Google

5.0 ★★★★★

I have gained a lot of valuable knowledge that will enable me to be effective in my position. I look forward to the next course knowing that I will not only gain valuable content but a smooth, effective delivery which helps me to pick up on things I do not currently know

Owen Lewis | Cash Convertors



For private courses the course content can be adapted to suit your requirements. Please contact us to discuss your requirements.

Website Design & CRO Course

Why Choose M Training's Essentials of Social Media Training Course

- Run by an experienced digital marketer with over 10 years experience
- This course is limited to 10 places, so you are guaranteed personal support throughout the day
- 5 Star Rated in Google and Facebook and post course reviews.
- Convenient locations in Manchester, Leeds, Liverpool and Online.
- Choose from public, one to one and private group courses
- Detailed course notes provided
- Lunch & refreshments provided
- Certificate of achievement

Private and One-to-One Courses

One-to-one and private group courses are available from £690 for a one day classroom course and from £590 for a private online course .

One-to-one and private group courses can be run anywhere in the UK, at our Manchester office or via Virtual Classroom online.

How to book

To book the 1 Day Website Design & CRO course, Simply send us an email or give us a call.

Email: info@mtraining.co.uk

Call: 0161 226 6032

Or visit: www.mtraining.co.uk

I have gained a lot of valuable Having something explained in an interesting & engaging way for me is the first key to understanding it. The session is hands on and the group numbers low, so it is easy to ask questions & take the time to check that you are actually getting it! The best way to describe the course is informal & informative.

Fay Shannon | Brother UK

